



TRAINING & PLACEMENT CELL

No. PC/F. No- 90/2023-24/ 477

30.05.2024

C I R C U L A R

**Sub: ONLINE Interview for MANUU B.Tech (Any Stream) + MBA (Marketing)
Students by HETTICH - Reg.**

Hettich a German MNC has informed the T&P Cell through email, they are looking for our MANUU **B.Tech (Any Stream) + MBA (Marketing)** students for an off Campus Hiring. **All the students need to register through the Google form link given below before 03.06.2024 (Monday)** and share your updated resume to – manuplacements@gmail.com

Designation: Management Trainee – Sales
Training Duration – 3 Months

Job Description: Position opens across PAN India

1. Visit the customers as per the lead provided and self generation of sales leads
2. Understand the requirement of the customer and advise/ suggest them the best suitable “Hettich Products”.
3. Provide details like features of the product, price, dealer name and location.
4. Educate and support the customer or the concerned person to install the fitting.
5. Responsible to achieve the primary targets of Trade/OEM.
6. Understand the requirement of the customer and push them the best suitable Hettich Products and increase the placement of Hettich product.
7. Ensure the regular and timely supply to Dealers/Distributors.
8. Prospect the new distributor

Desired Profile:

1. Good Communication and learning skills.
2. Self confidence, polite and pro Active.
3. Good Understanding of Microsoft Office -Word, PowerPoint and Excel.
4. Should have mix of technical skills & sales flair.
5. Experience in related fields/Industry will be preferred.

Experience: 0 - 2 Years

Industry Type: Architecture / Interior Design

Role: Fresher

Functional Area: Sales, Service, Retail, Business Development

Education: Engineering (Any Stream) + MBA/PGDBM (Major Marketing / Sales).

Compensation: Initial Stipend: Rs. 4, 50,000 P.A.
After 3 Months Training: Rs. 5,10,000 (4,50,000 lacs fixed + 60000 thousand Retention Bonus.)

Location: PAN India

Google Form Link : <https://forms.gle/TBmLjDEeRCXTu3aE9>

Director
Training and Placement Cell

Copy to:-

1. O/o Vice Chancellor, Registrar, OSD-1, & OSD-II
2. Concerned Dean's & HoD's with a request to inform their passed out students.
3. Director CIT - with a request to upload on website.
4. Concerned file.



मौलाना आज़ाद नेशनल उर्दू यूनिवर्सिटी
MAULANA AZAD NATIONAL URDU UNIVERSITY

A Central University under Ministry of Education
Government of India



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